



In Class Exercises (ICE) - 10/4/00

In order to cash in on Star Trek fans' need to own everything remotely connected with the show "Star Trek," a company plans to market dinner plates featuring a painting of the USS Enterprise. Let $n(x)$ represent the number of plates that a retailer can sell when $\$x$ are spent on advertising. Let $P(n)$ represent the money earned on the sale of n plates, before advertising costs are accounted for (i.e. the revenue). The functions $n(x)$ and $P(n)$ are defined by the graphs shown in Figure 1.

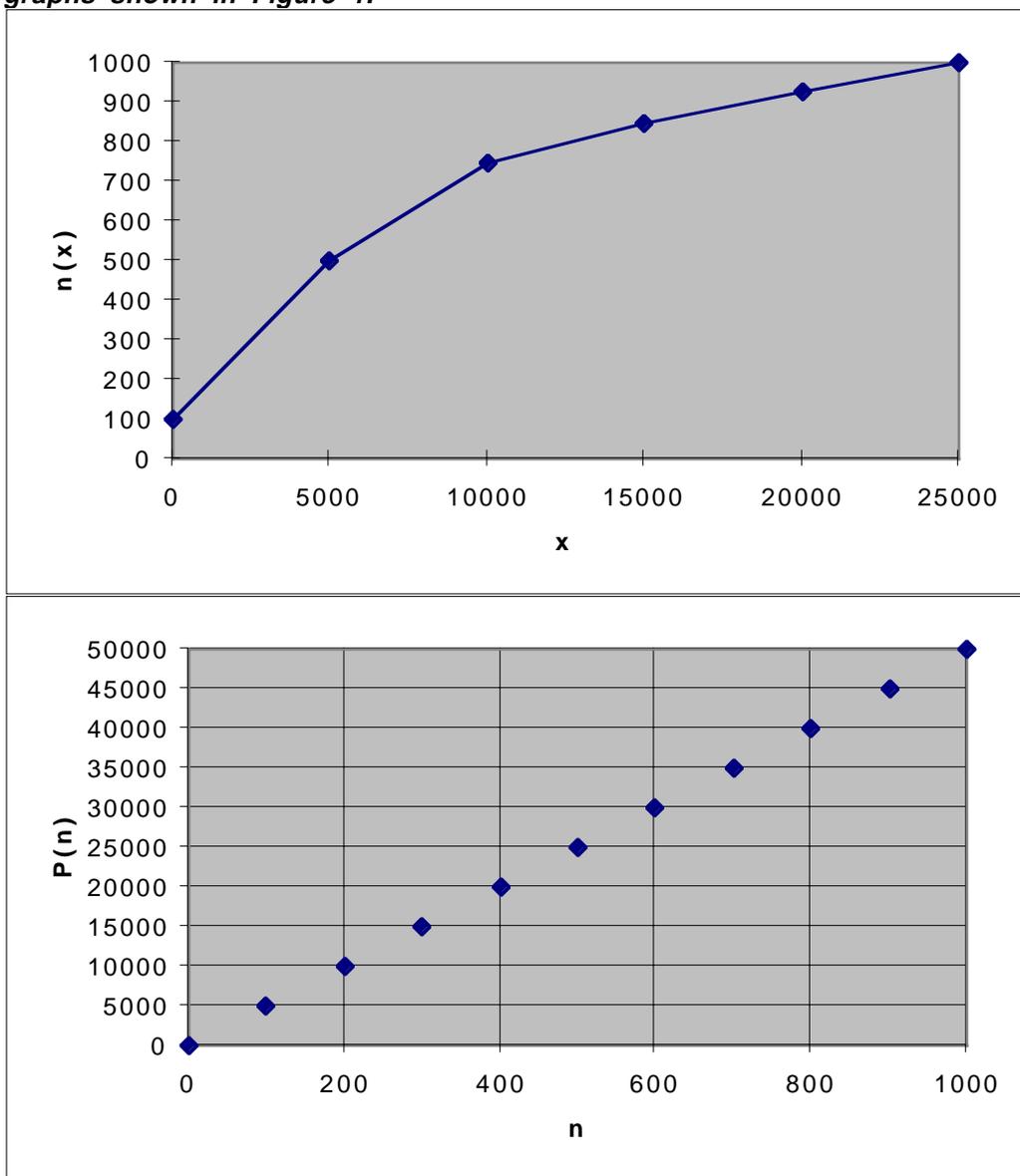


Figure 1: Functions describing sales of Star Trek plates.

- **What is special or unusual about the average rate of change of the function $P(n)$? Evaluate and give a practical interpretation of the average rate of change of $P(n)$.**

- **Describe the appearance of the graph of $n(x)$ in words. What does the graph tell you about the relationship between sales and advertising?**

- **Using the graphs of $n(x)$ and $P(n)$, complete the tables given below.**

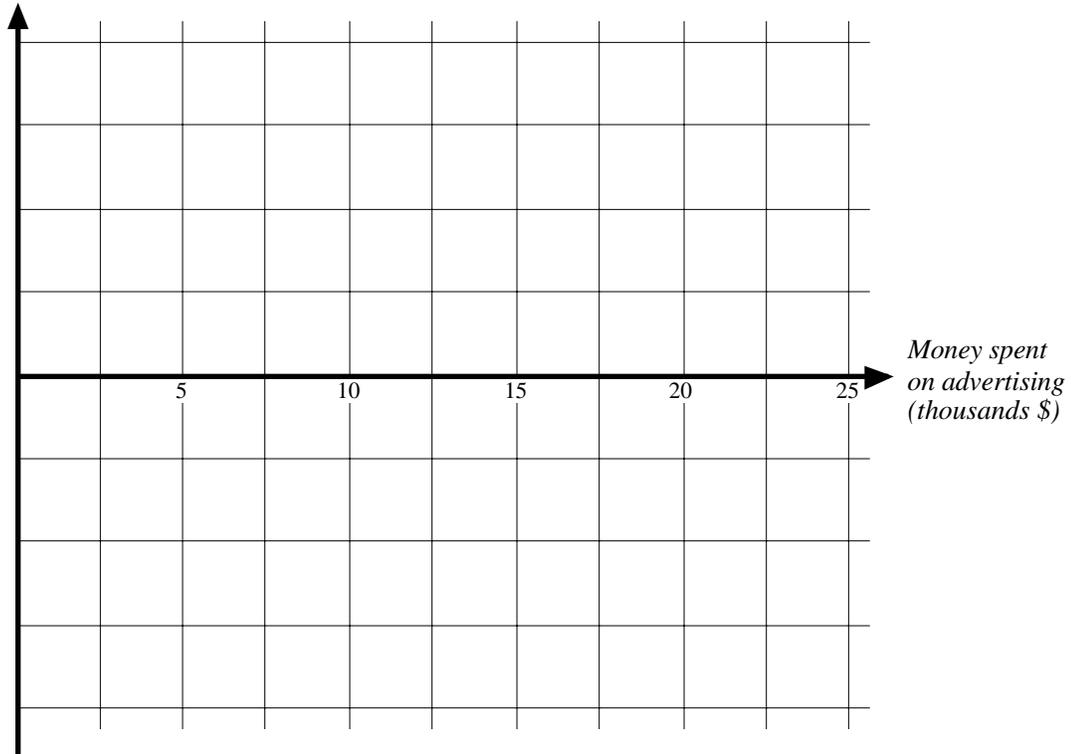
x	0	5000	10000	15000	25000
n(x)					

n	100	500	750	850	1000
P(n)					

x	0	5000	10000	15000	25000
P(n(x))					

- **Profit is usually defined to be the difference of revenue and cost. Use the axes given below to plot a graph of profit as a function of the amount of money spent on advertising.**

*Profit
(thousands \$)*



- **Based on your calculations, how much money would you advise the company to spend on advertising?**